Notice in Smith’s essay he changes the usual focus of the debate on immigration. To him, people’s typical fears of immigrants (though significant and worthy of debate) are on the surface—we already know what many people fear. But Smith wants to go deeper, investigating why people have those fears. What is the source of those fears? Where do they come from?

According to Smith, “xenophobia [fear of foreigners] has such deep evolutionary and psychological roots,” but he adds that “children are born without prejudice, and that hate must be taught” (96). To him, our fears have roots in evolution, psychology, and “education” (education meaning what we experience and learn in life, especially though the words of others).

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Goal: To better understand how Smith supports his main points, fill in the boxes below and on back.

- Respond to the question in each box. Try to include a specific idea or quote from Smith and share your thoughts about it.

**EVOLUTION (pages 94-95):** To Smith, how is evolution (natural selection, resource distribution, group dependence, etc.) connected with our fear of immigrants?

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Respond to the question in each box. Try to include a specific idea or quote from Smith and share your thoughts about it.

**PSYCHOLOGY (pages 94-95):** To Smith, how is our psychology (prejudices, stereotypes, “warmth” and “competence” classifications, in-group vs. out-group, etc.) connected with our fear of immigrants?

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**EDUCATION (pages 96-98):** To Smith, how is our “education” (social conditioning, the influence of messages from authorities, etc.) connected with our fear of immigrants—or even our acceptance of them?

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